

Minutes

Organizational Board Meeting of the Online School of Arizona Board of Directors

Date: Wednesday, May 18, 2022
Time: 6:00 pm MST
Location: To be conducted via Zoom conference

Join Zoom Meeting – For Public Attendance

Link:

<https://us02web.zoom.us/j/86845759955?pwd=V1FIRGZyK25zYlNmZjRibnAvUnNYQT09>

Meeting ID: 868 4575 9955

Passcode: 535276

Dial by your location

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Item 1: Call to Order / Roll Call

Erin Albert called the meeting to order at 6:05 pm. MST

Board Member	Present	Absent
Erin Albert - President	X	
Laura Hatton – Vice President/Treasurer	X	
Paul Mendoza – Secretary	X	

Item 2: Pledge of Allegiance

"I pledge allegiance to the Flag of the United States of America, and to the Republic for which it stands, one Nation under God, indivisible, with liberty and justice for all."

Item 3: Statement of Purpose

"This meeting is a meeting of the Board of Education in public for the purpose of conducting the Academy's business and is not to be considered a public community meeting. There is a time for public participation during the meeting as indicated in the agenda."

Item 4: Regular Business

- Approval of the Agenda

Motion by Erin Albert to approve the Agenda.

Motion: Erin Albert Second: Laura Hatton

Ayes: 3 Opposed: 0

The motion passed unanimously.

- Public Comments on Agenda Items - None

Initial 

- Correspondence - Travis Gostinger communicated that we received one piece of correspondence on April 7th from the Arizona State Board for Charter Schools (ASBCS). This was in reference to the address change for the school Amendment and deemed administratively complete.
- Approval of the Minutes

Motion by Erin Albert to approve the March 16, 2022, Board Meeting Minutes.

March 16th, 2022 (Regular Meeting)

Motion: Erin Albert Second: Paul Mendoza

Ayes: 3 Opposed: 0

The motion passed unanimously.

Motion by Erin Albert to approve the April 7, 2022, 2:30 pm. Special Board Meeting Minutes.

April 7, 2022, 2:30pm (Special Board Meeting)

Motion: Erin Albert Second: Laura Hatton

Ayes: 3 Opposed: 0

The motion passed unanimously.

Motion by Erin Albert to approve the April 7, 2022, 2:45 pm. Special Board Meeting Minutes.

April 7, 2022, 2:45pm (Special Board Meeting)

Motion: Erin Albert Second: Paul Mendoza

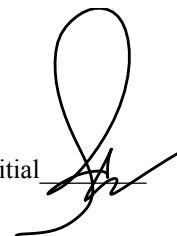
Ayes: 3 Opposed: 0

The motion passed unanimously.

- Financial Update

Michael Mania from Aspire Business Consultants presented OSA's current financial position and reviewed the income statement and balance sheet, highlighting a few items. At the top you will see donations and gifts which is the forgiveness of debt from NextLvl. We will see IDEA reimbursement on the next statement.

Initial



NextLvl was reimbursed for technology purchased for OSA. The due from NextLvl, is a negative number because NextLvl forgave more than what was owed to them to help balance expenses through the fiscal year. The June and July adopted budget is going to be due to the state. We will need 2 board meetings. The first by July 5th and the second by July 15th. We can have them earlier but there must be 10 days between the two meetings. Robert Giordano asked about the audit deadline. Michael commented that Anthony Lorenzo is the auditor we are working with. They are starting to work on their audit schedules. The audit deadline is November 15th.

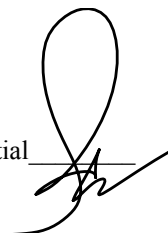
Item 5: Leadership Update

- Administration Update

Mitch Horlick communicated that he had 3 updates for the board. Currently we are at 34 students that are online every day. More importantly, is how many credits our students are earning and that is headed in an upward direction. We are trying to get students to take one class at a time and complete it in 3 weeks. Our goal is to enroll a new student each week. We have 2 new students this week who live close to the learning center. Mitch shared a success story of a student who has credits of a freshman and should be finishing junior year. He started coming to the center with Mitch's support. The model we have works when we adhere to it. Since we've been bringing him into the center, he is making progress. We are marketing around our center in a number of ways. We've engaged with a marketing company. We have also re-engaged with Grand Canyon Education. We are going to target students that are close to the learning center. We are also changing our wording. It is no longer "work at your own pace", it's now "get ahead and catch up on your credits." Lastly, we brought Jessie on board, and she is handling all our social media accounts. Overall, we are recruiting students who are buying into our model. These students will be successful, and we are attracting more students. Laura Hatton inquired about the technical program. Further discussion commenced.

- Management Company Update

Travis Gostinger communicated that we have been looking at what enrollment is needed to bring balance to the current expenditures that we have. Part of the plan with marketing was reverse engineering. Looking at what it is that we need and setting our targets from there. Our conversion rate this year is almost 50%. We are targeting 100 students next year. Mitch did a great job laying out our marketing efforts. The other item that we wanted to highlight is General Statement of Assurances that was a compliance item to help us with federal funding.

Initial 

Between Michael Mania working on that and Danielle Shannon helping, they were able to move forward. Tim Wood communicated that we are expanding and have added Advanced Placement Courses and Honors Courses to our webpage. Further discussion commenced.

- Approval of OSA’s policy manual update
Tim Wood communicated that we are seeking the board’s approval to adopt a Special Education Policy Manual that is used by our special education provider, Eutheria. We do have a special education policy within our OSA Handbook. We’re adding Eutheria’s policies to be sure that our policies and practices are in alignment.

Resolution to adopt Eutheria’s Special Education Policy Manual
Erin Albert made a motion to adopt Eutheria’s Education Policy Manual.

Motion: _____ Erin Albert _____ Second: _____ Laura Hatton _____

Ayes: _____ 3 _____ Opposed: _____ 0 _____

The motion passed unanimously.

Item 6: Board Strategy and Planning

None

Item 7: Public Comments on Non-Agenda Items

None

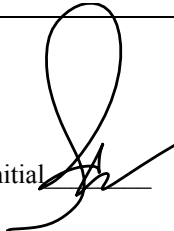
Item 8: Adjournment

Motion by Erin Albert to adjourn the board meeting at 6:48 pm MST

Motion: _____ Erin Albert _____ Second: _____ Paul Mendoza _____

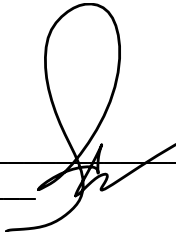
Ayes: _____ 3 _____ Opposed: _____ 0 _____

The motion passed unanimously.

Initial 

Board Secretary Signature _____

Date 06/16/2022 _____

A handwritten signature in black ink, consisting of a large loop at the top and a series of strokes below, crossing the horizontal line.

Date Posted: 6/9/22